



# BRAGOLA

GLOBAL TRADE. LOCAL STRENGTH



## Contact Us

 **PT Bragola Komoditas Indonesia**  
Millennium Centennial Center  
Jl. Jend. Sudirman Kav. 25  
Jakarta Selatan 12920, Indonesia

 +62-81519226599

 [mail@bragolagroup.com](mailto:mail@bragolagroup.com)

 [www.bragolagroup.com](http://www.bragolagroup.com)

# Powering Industries with Trusted Coal Supply



[www.bragolagroup.com](http://www.bragolagroup.com)

## Empowering Power Generation:

### Reliable Coal Trading Solutions

At **PT Bragola Komoditas Indonesia**, we specialize in delivering dependable coal supply to power producers and commodity traders worldwide. We bridge the gap between **resource - rich mines** and energy - hungry markets, ensuring that power plants can keep the lights on and that traders have a steady flow of product. With an experienced team and a network spanning key mining regions and ports, we offer an end - to - end solution - from sourcing high-quality coal to managing logistics - all with a commitment to reliability and transparency. Our engaging, trade -savvy approach means we understand market dynamics and speak the language of our buyers, making us more than just a supplier but a strategic partner in your fuel supply chain.



## Industry Overview: Coal's Critical Role in Energy

Even in today's evolving energy landscape, coal remains a cornerstone of electricity generation. Coal still accounts for roughly 35% of global power generation - a testament to its continued importance. In fact, 2023 saw coal - fired power output reach record levels, with thermal coal exports exceeding 1 billion tons for the first time. This high - demand fuel remains integral to many power systems even as renewables grow especially in emerging markets. Fast-growing economies in Asia and beyond are driving robust coal use to support industrial expansion and urbanization. For buyers like power plants and fuel traders, these trends mean securing a reliable coal supply is as critical as ever. Volatile markets and shifting regulations can pose challenges, but they also present opportunities for savvy players. In this environment, having a trusted trading partner who can navigate the market's ups and downs is key. That's where we come in - providing stability and insight in a dynamic commodity landscape.



## Our Integrated Solutions for Coal Supply

We offer a comprehensive suite of services tailored to fuel buyers' needs, ensuring you get the right product at the right time. Our solutions cover the entire value chain of coal trading and delivery:

**Global Sourcing:** We procure high-grade thermal coal from top exporting regions, including Indonesia and Australia – the world's largest coal exporters. By maintaining relationships with reputable mines, we secure consistent supply of various coal types (from high-calorific thermal coal to low-ash varieties) to meet your specific requirements.

**Quality Assurance:** Every shipment is quality-tested for energy content and compliance. We employ independent inspectors and modern labs to ensure the coal you receive meets agreed specifications (calorific value, sulfur, moisture, etc.). This means power plants can burn fuel efficiently and traders can be confident in the product they're delivering.

**Reliable Logistics:** From mine to plant, we manage all logistics. Our team coordinates bulk freight charters, port handling, and inland transportation (rail or barge) to deliver coal on schedule. We have experience navigating logistical hurdles – be it port congestion or weather delays – so that your supply chain stays on track.

**Market Intelligence & Pricing:** Our trade desk continuously monitors global coal markets, freight rates, and geopolitical developments. We provide buyers with timely market insights and flexible pricing options (spot cargos, long-term contracts, index-linked pricing, etc.). You benefit from competitive pricing and the ability to time your purchases optimally in a volatile market.

**Risk Management:** To help protect against price swings, we offer guidance on hedging strategies and can structure contracts with built-in risk management. Whether through futures, swaps, or fixed-price agreements, we work with you to stabilize fuel costs and budget with confidence.

## Value Proposition for Buyers

We understand the unique needs of power plant operators and commodity traders, and we tailor our services accordingly. By partnering with us, you gain more than just a coal supplier – you gain a competitive edge:

**Power Producers:** Ensure uninterrupted operations with our dependable fuel supply. We help you avoid costly outages by maintaining buffer stocks and offering just-in-time delivery. Our consistent coal quality means your plant runs smoothly with fewer maintenance issues, translating to higher efficiency and output. Plus, our pricing options and market insights allow you to manage generation costs effectively and plan ahead amidst changing fuel prices.

**Commodity Traders:** Expand your trading capabilities with a reliable source backing you. We provide traders access to prompt shipments and diverse coal grades, so you can confidently fulfill contracts and spot deals. Leverage our market intelligence to identify arbitrage opportunities and make informed trading decisions. With our support in logistics and documentation, you spend less time worrying about execution and more on capturing market value.



*In both cases, buyers large and small enjoy peace of mind knowing they have a partner who is responsive to their needs and proactive in solving problems. We adapt to your procurement processes, whether it's coordinating with your fuel managers on delivery schedules or aligning with your trading desk on market timing. Our goal is to make your job easier by handling the heavy lifting in the background.*

*Through our worldwide network, we move coal across continents efficiently. Multiple supply sources across Asia, Africa, and the Americas give us versatility – if one region faces a supply crunch or weather disruption, we can draw from another to keep your stockpiles filled. We also negotiate competitive freight rates by leveraging volume and long-term carrier relationships, savings we pass on to our buyers. The result is a robust supply chain that keeps your fuel costs low and your supply secure. For you, this means confidence that demand will be met even in volatile markets. We provide buyers with timely market insights and flexible pricing options (spot cargos, long-term contracts, index-linked pricing, etc.). You benefit from competitive pricing and the ability to time your purchases optimally in a volatile market.*

## **Why Choose Us as Your Trading Partner?**

Choosing the right partner can make all the difference in commodity trading. Here's why industry players trust us to deliver value consistently:

**Proven Expertise:** *We have a seasoned team with decades of combined experience in coal trading, shipping, and risk management. Our deep understanding of market nuances and trade regulations translates into smooth transactions and innovative solutions for our clients.*



**Dependability & Trust:** *In the trading world, trust is paramount. We pride ourselves on a track record of honoring commitments – from delivering cargos on spec and on time, to maintaining transparent communications. Our clients know they can rely on us in every situation, which is why many have been with us for the long term.*

**Global Reach, Local Insight :** *We maintain a presence in key markets – with offices or agents in major mining regions and demand centers. This global footprint gives us on-ground insight into local developments (like mine output, port conditions, regulatory changes) that we leverage for your benefit. At the same time, we offer the personalized service of a focused firm, working closely with you as if we were an extension of your team.*

**Financial Strength:** *As a well-capitalized trading firm, we have the financial stability and creditworthiness to handle large-volume deals and long-term supply agreements. Buyers can be confident that we have the resources to weather market fluctuations and fulfill our obligations no matter what. This stability adds an extra layer of security to our partnerships.*

**Compliance & Sustainability:** *We adhere to all international trade regulations, shipping safety standards, and environmental guidelines for coal transport. From proper export documentation to ethical sourcing practices, we make compliance a priority. While coal is our business, we are also looking ahead – investing in cleaner handling technologies and exploring diversification in step with global trends. Working with us means reduced risk on compliance issues and a partner mindful of sustainable practices.*

### **Get in Touch – Power Your Growth**

*Ready to secure a reliable fuel supply for your operations or trading portfolio? We're here to energize your growth. Whether you have an immediate fuel requirement or just want to discuss market trends and procurement strategies, our team is happy to talk. Contact us today to learn how we can tailor a solution to power your business forward. Let's forge a partnership that lights the way to a more empowered future for your enterprise.*